

LG Home Battery

Introducing - RESU HOME

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Business Development Manager - Residential

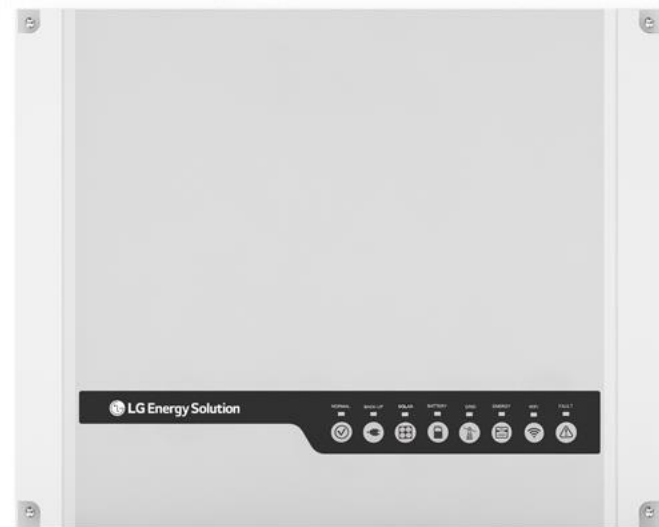
 **LG Energy Solution**

July 2021





RESU HOME





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WARRANTY *DOES NOT* APPLY TO PRODUCTS
When the Products are *NOT* purchased, installed
and/or serviced by an LG Energy Solution '*certified installer*'

As Certified Installers, you can experience

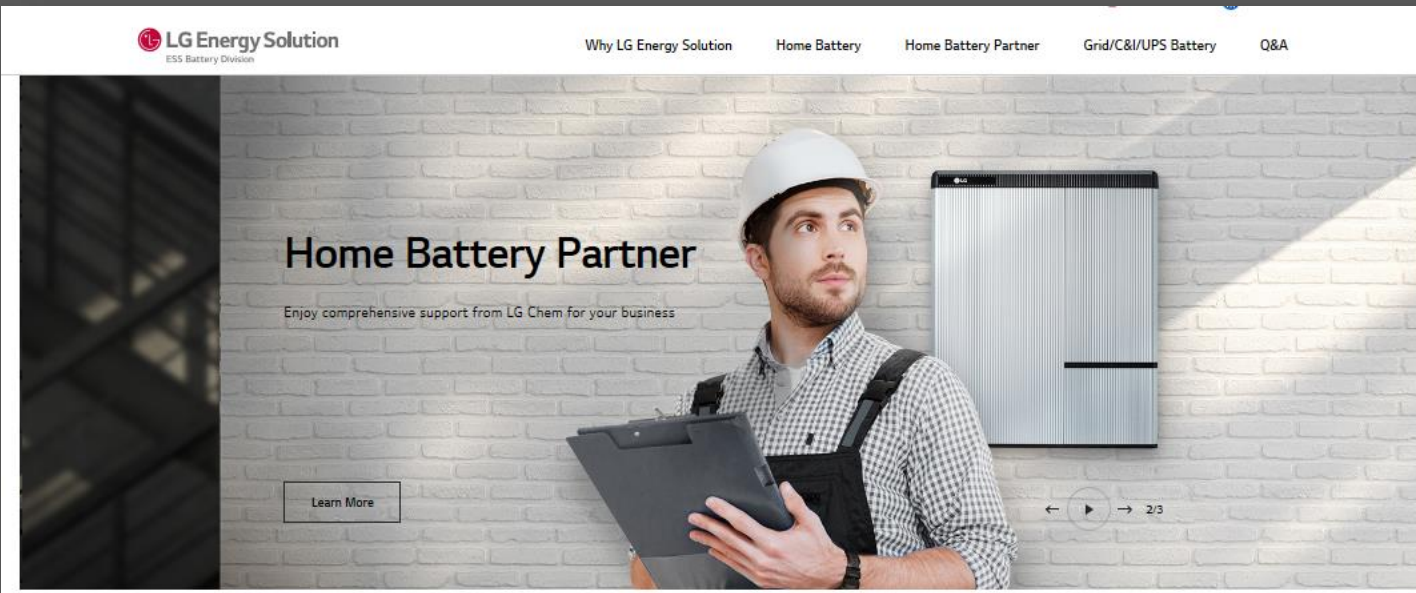
- Positive reference during sales talks
- Listing within the Installer Search (LG ESS - AU Battery Website)
- Improved Customer Satisfaction through reducing recurring mistakes
- Warranty registration and tech support.



LG ESS AU Battery Website

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www.lgessbattery.com/au



Your Connection to LG Energy Solution

- Lead generation, customers will find you and your offer
- Access to Marketing Documents, Updated Data Sheets, certificates & press releases
- Download of Product Pictures / Background Info, for your own website and marketing
- Warranty registration and tech support.



Contents

Be Prepared with LG RESU

01 Market Insights

- Global Market Demands & Customer Needs
- Power Outages are everywhere
- COVID 19, a new normal
- The value of security

02 Introducing LG RESU Hybrid Inverter

- LGES-5048 + RESU LV Storage

The background of the slide is a photograph of a modern, two-story house at dusk. The house has a dark grey roof with a large array of solar panels. The ground floor is a light grey color with large glass windows and doors, revealing a warm interior with yellow lighting. On the right side of the ground floor, there is a white LG Energy Solution inverter and a black LG Energy Solution battery unit mounted on the wall. To the right of the battery unit is a small wooden deck with two lounge chairs. The sky is a mix of orange and grey, suggesting sunset or sunrise. A large red square is positioned on the left side of the image, partially overlapping the house and the sky.

01

LG Energy Solution,
your long-term
business partner

Why install the LG Energy Solution

Bankability, Solution Partner, Optimal design for customer

LG Group – Consumer Product Overview

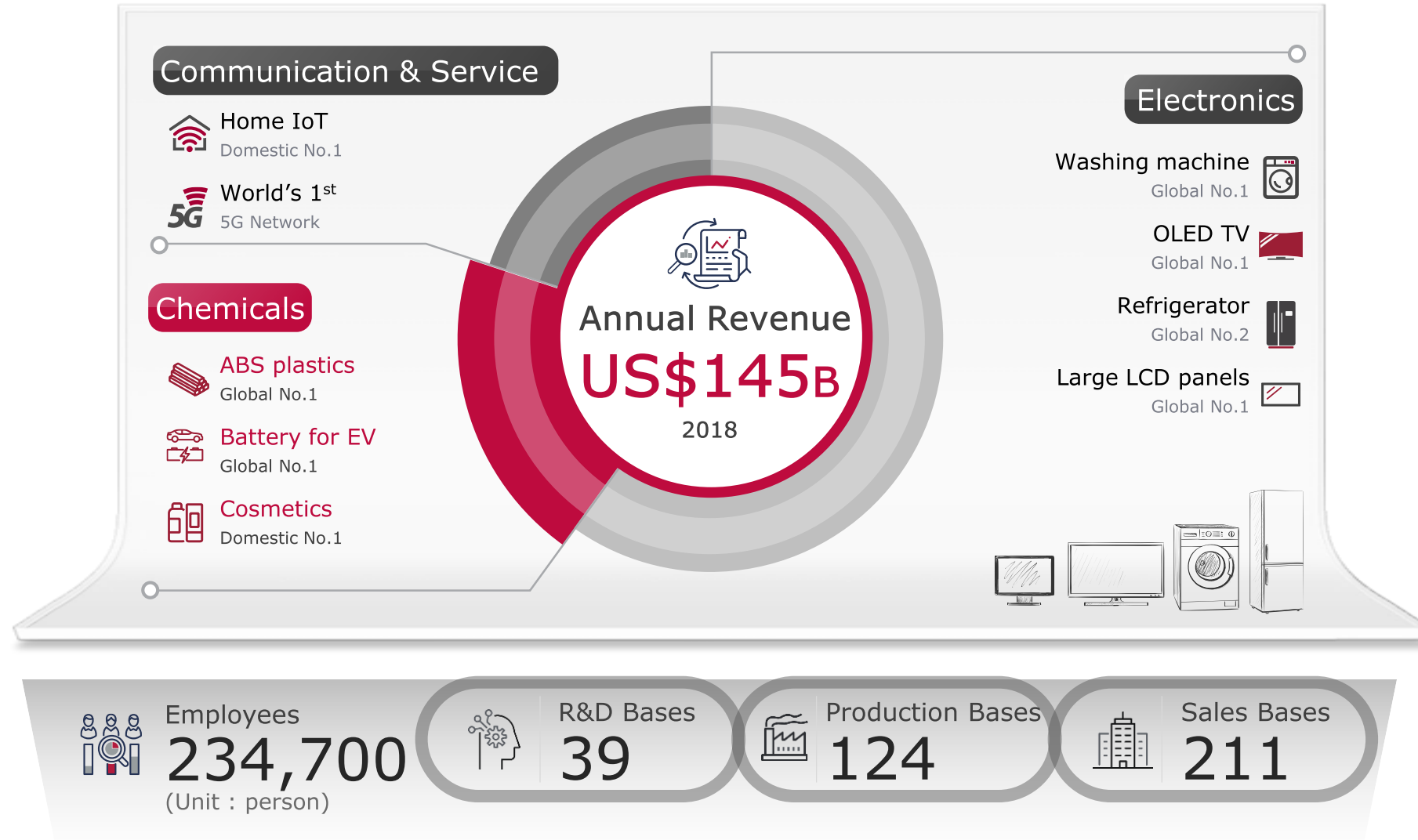
LG Home Battery RESU



 LG Energy Solution

LG Group is..

- A global brand with more than US\$ 145B annual revenue across electronics / chemicals / communication & service area.



LG Group is..



- A reliable brand with 73 years of history, with a track record of delivering safe, quality consumer products.



- A financially stable and profitable company who can fully support longstanding product warranties.



- A globally recognised market leader for multiple home technologies used in our everyday lives.

2003

Established as LG Co.

1996

Established as LG Telecom
now LG U+

1995

Established as New Corporate Identity
Lucky Goldstar LG

1958

Established as Goldstar Co.
now LG Electronics

1947

Established as Lucky Chemical
Industrial Co. now LG Energy
Solution



LG Energy Solution – Spin off

LG Home Battery RESU

“ LG Chem cleared to spin
off battery business”
- *Korea Times*



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Why Split-off?

To expand existing battery business
In response to rapidly growing storage market.

“

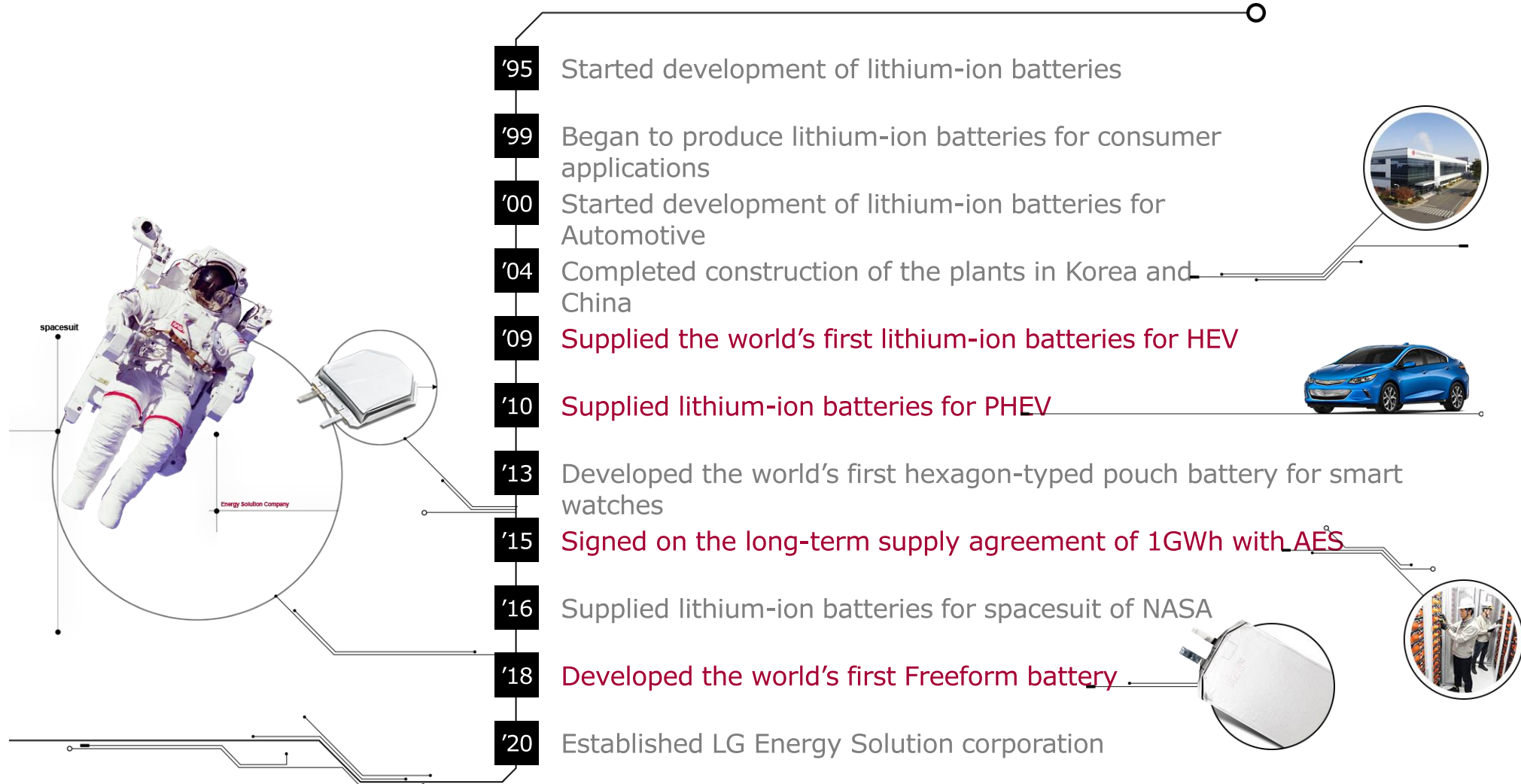
Split-off effect

Faster decision-making
to respond to rapidly growing storage

LG Energy Solution – History

LG Home Battery RESU

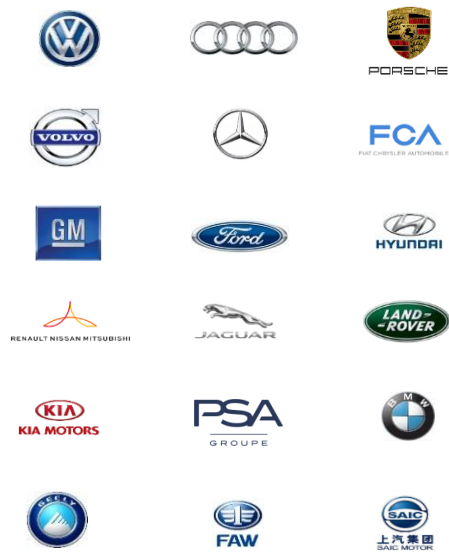
With 26+ years of experience of in successfully delivering products and solutions to customers in the global market, LG Energy Solution is recognized as the unparalleled industry leader in Lithium-ion battery.



LG Energy Solution is..

- A preferred Tier 1 supplier to world's leading manufactures
- Known for safety and reliability of its cell technology

Automotive Customers



3.5 Million Hybrid and Electric Vehicles

ESS Customers



Deployed > 11 GWh of capacity

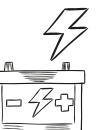
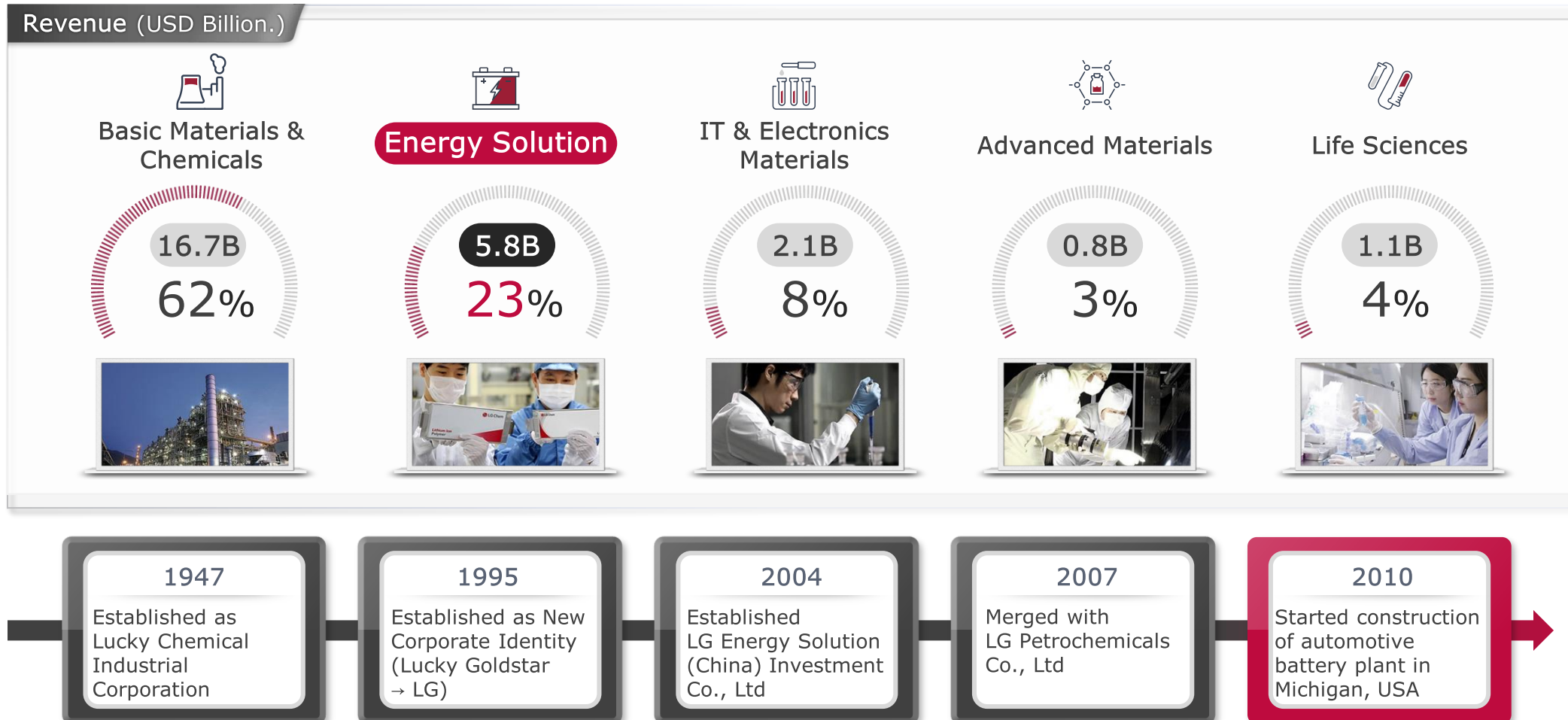
IT & New Applications Customers



Global top tier customers

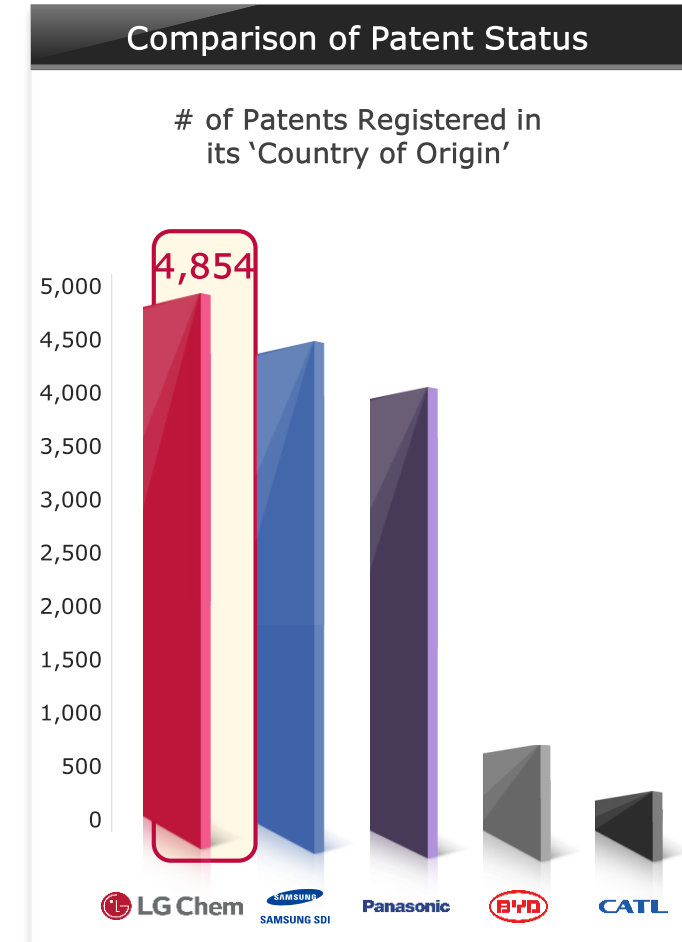
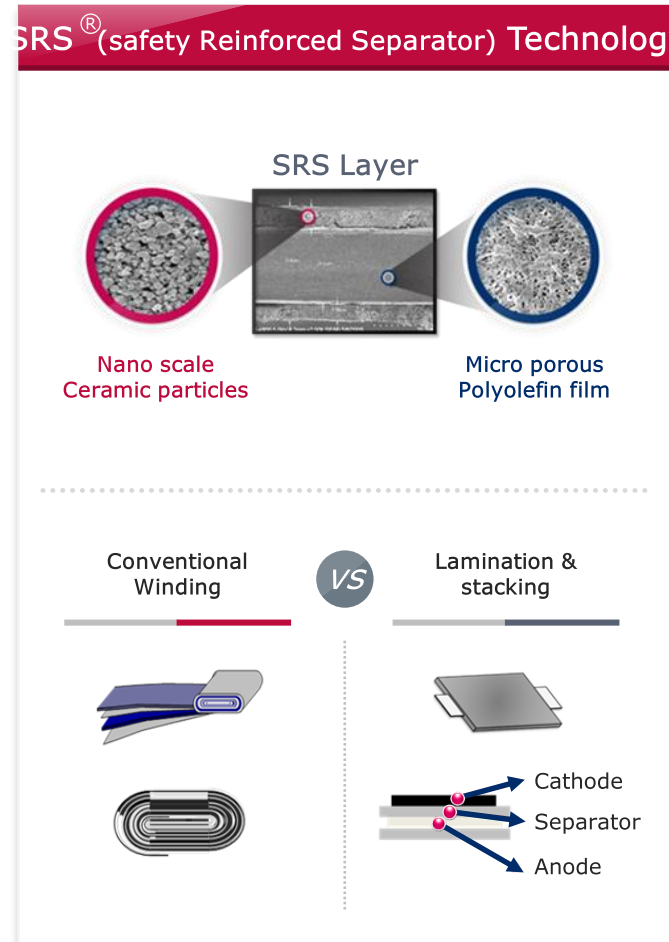
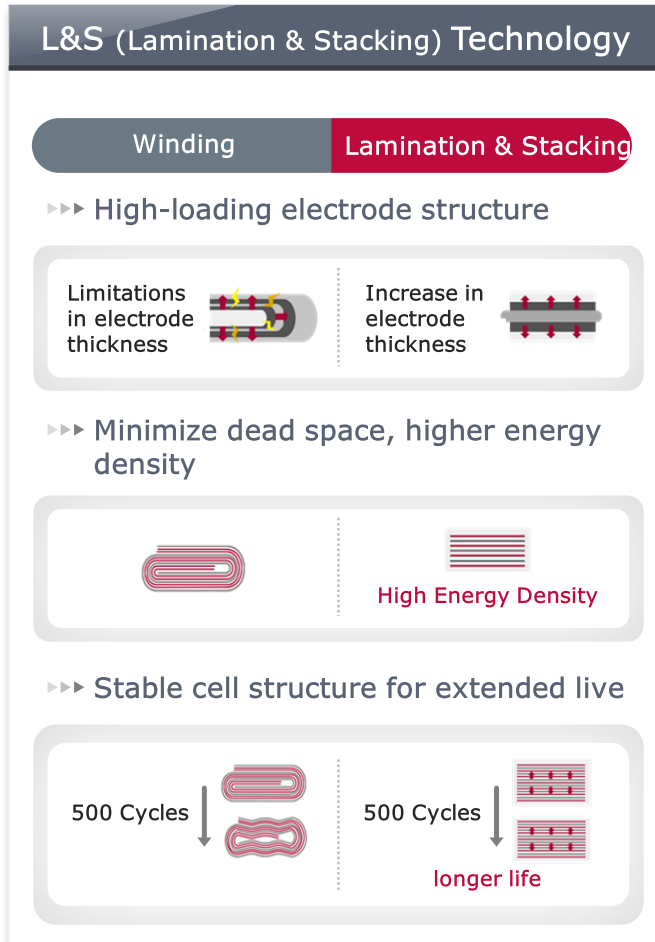
LG Energy Solution is..

- A global chemical company with yearly revenue of more than US\$ 26B
- Comprised of 5 business units including Energy Solution Company leading the lithium-ion battery market in the world



LG Energy Solution has..

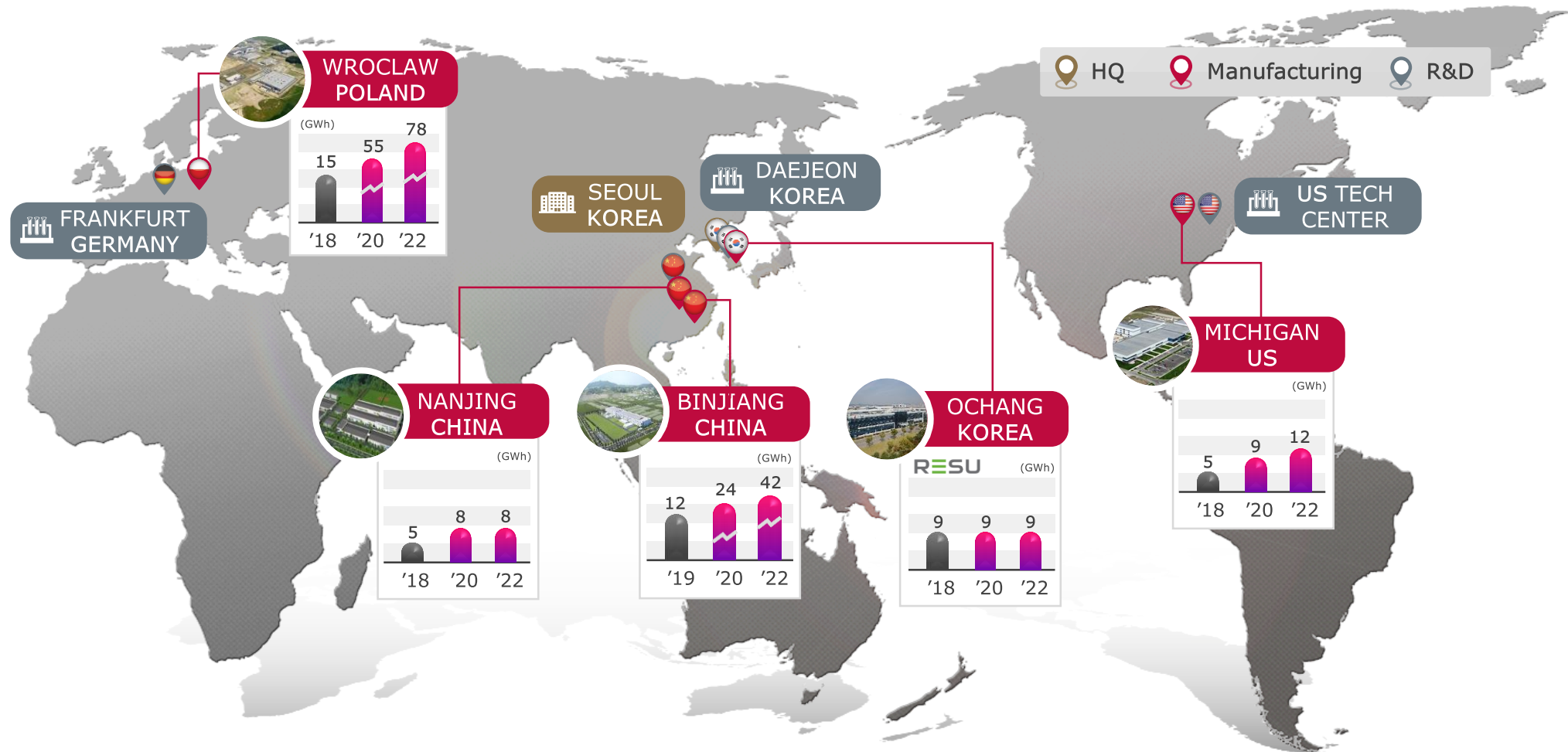
- >14k battery related patents (9,282 registered Overseas +4,854 registered in Korea)
- Capabilities to develop their own core technology
- Their own in-house manufacturing plant for quality control, core IP



Source : WIPS Database(May 2019)

LG Energy Solution has..

- Global manufacturing capacity of 150 GWh by 2020 and continues to invest in cell manufacturing to meet all of our customers' future needs



LG Energy Solution is near you

Your local *Solution Partner* who is based in Mulgrave, Melbourne.



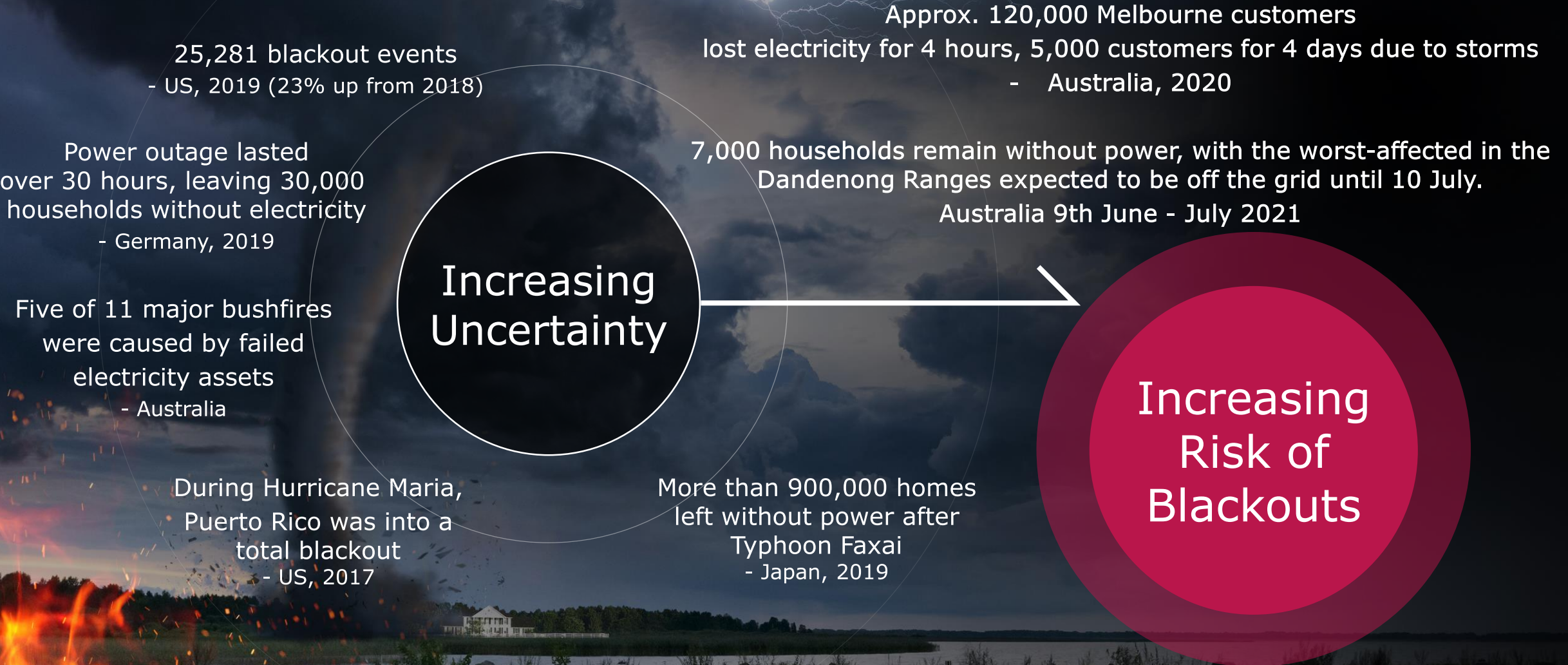


SECURITY Always Matters, Even in ENERGY USE

Blackouts are everywhere

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The increasing uncertainty caused by natural disasters and aged grid systems are threatening reliable energy use and raising the risk of blackouts. It means more consumer demand for backup power.



Growing demands for home batteries

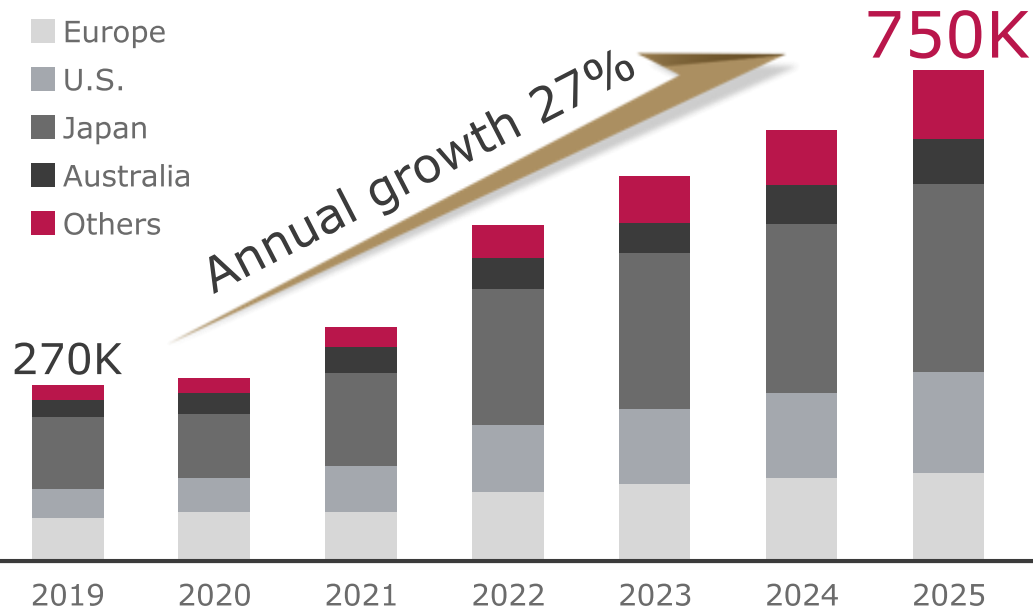
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Global market research indicates year over year growth for home batteries, notably with a growing need for larger battery capacities for increased energy resiliency.

Home battery market is growing

(Unit : EA)

■ Europe
■ U.S.
■ Japan
■ Australia
■ Others



Customers want more energy



Growing needs for energy self-reliance

- Increasing energy bills
- Unreliable grid power services
- Need for backup capabilities with higher power limits



More people are scaling up their systems

- 52.7% of current home battery users would like the option to increase their energy capacity

(Source : LG Chem Global Customer Research, 2019)

Customer Voices

'We are seeing a clear trend towards larger capacity batteries'

'Customers want to leave open the possibility of expanding their batteries in the future, especially those who have experienced the benefits of having batteries'

COVID19 is the new normal

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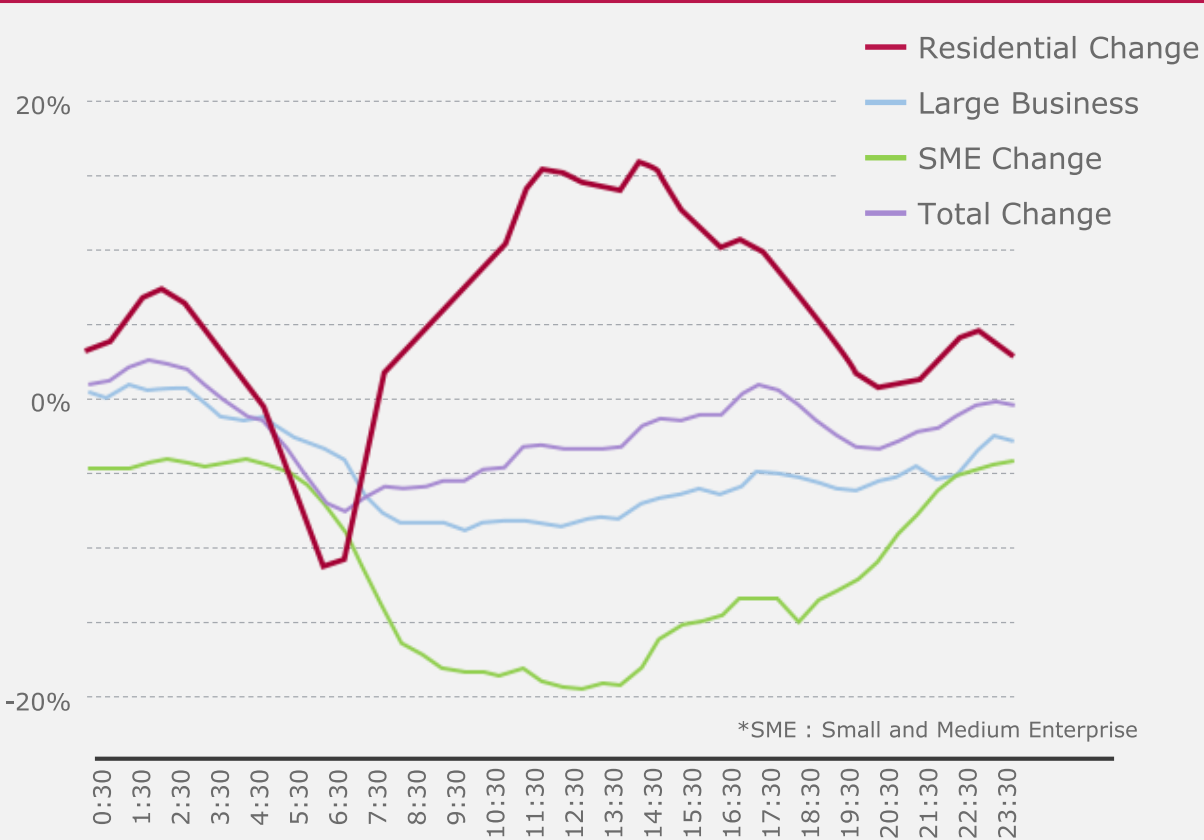
COVID19 ignited a worldwide 'Stay Home/Work from Home' way of life. Indoor activities are increasing and how we use time at home is more critical now than ever.



More Time at Home, More Use of Energy

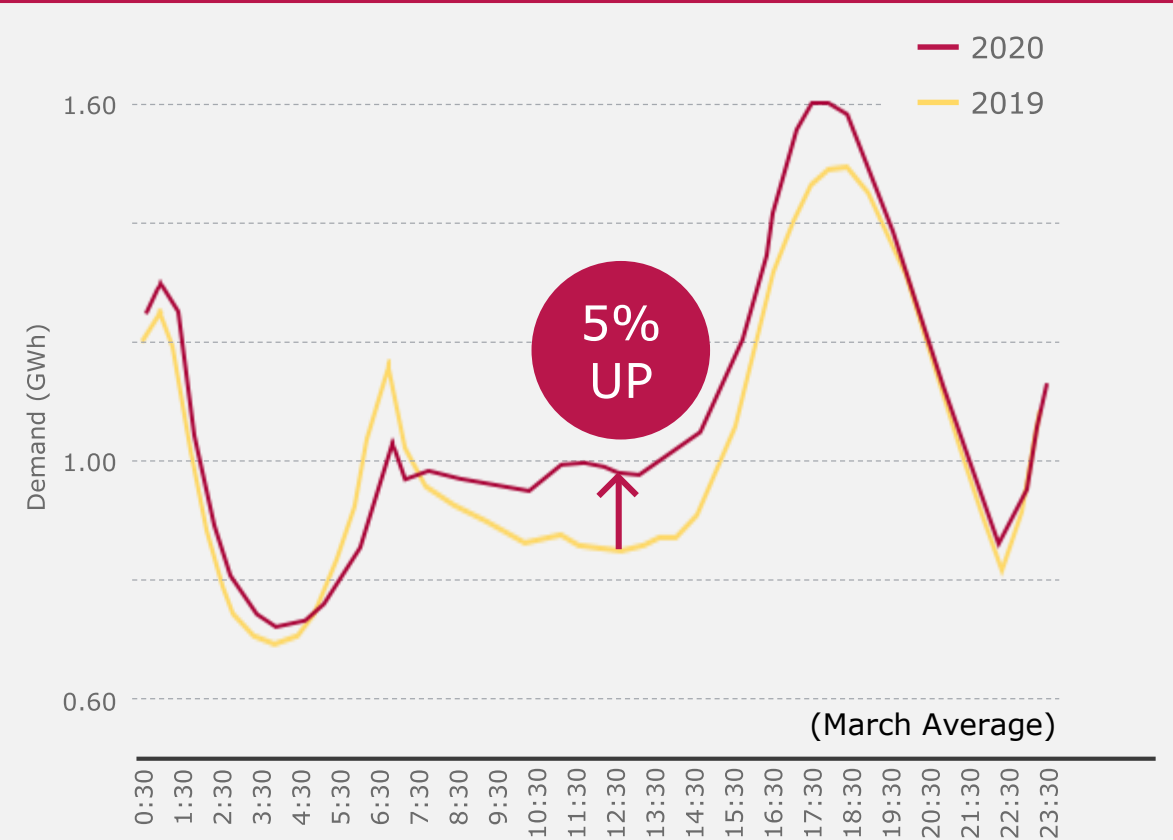
During the lockdown caused by COVID19, the energy demand for residential sector increased significantly while the demand for industry and commercial sectors deeply decreased. As people spend more time staying at home, the amount of electricity used at home increased and the energy usage patterns somewhat changed.

Change in Daily Energy Use by Sector



(Source: AusNet)

Increase in Residential Daily Demand



(Source : AusNet)




02

Introducing the LGES-5048 Hybrid Inverter

The 'RESU HOME' inverter+battery package from LG Energy Solution



 LG Energy Solution

Introducing the LGES-5048 RESU HOME



RESU6.5

RESU10

RESU12/13

- One home battery package from LG Energy Solution
- 10 Year Warranty provided by LG Energy Solution
- VPP functionality
- PV oversizing to 7.5kW with STCs
- Single point of Technical Support through LG Energy Solution Australia

LGES-5048

Nominal AC Power Output	5.0 kW
Back-up circuit (10ms UPS)	20A
Max PV input (with battery)	7.5kW
Dimension [W x H x D] / Weight	516 x 440 x 184mm / 30kg
Installation Type	Hybrid & AC-coupled

Specifications & Characteristics

Specification

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Installation Type	Hybrid & AC-coupled

	RESU10	RESU13
Total Energy	9.8 kWh	13 kWh
Usable Energy	8.8 kWh	12.4 kWh
Nominal Voltage	51.8 V	51.8 V
Max. Continuous Power	5.0 kW	5.0 kW
Dimension [W x H x D] / Weight	450 x 480 x 230mm / 75kg	450 x 630 x 230mm / 99kg

Characteristics

LGES-5048	RESU
AC-coupled or DC-coupled	5kW discharge power
Can add to 1 phase or a 3-phase system using optional 3-phase meter.	Can be expanded using RESU Plus combiner
97% Efficiency	5-year proven record of 48V design
Single phase smart meter included, (3-phase meter optional)	IP55 for installation indoors or outdoor (shaded)
Proven and reliable fan-less design	Floor or wall mounted
Wi-Fi or LAN	Small form factor
Export control	Single installer installation
2 MPPTS	10 year warranty
Up to 7.5 kW PV (STC claimable)	
30 kgs	
Low noise emission of 25 dB	
Compatible with Tigo Optimisers	
10 year warranty	

LGES-5048 Technical specifications

4.4 Technical Parameters

Technical Data	LGES- 5048	Technical Data	LGES-5048	Technical Data	LGES-5048
Battery Input Data		AC Output Data (On-Grid)		General Data	
Supported Battery Type	Li-Ion	Nominal Power Output Grid (W)	5000	Communication With SmartMeter	RS485
Nominal Battery Voltage (V)	48	Max. Apparent Power Output Grid (VA)	4950	Communication With Portal	Wi-Fi
Max. Charge Voltage (V)	≤60 (Configurable)	Max. Apparent Power From Grid (VA)	9200	Weight (kg)	30
Max. Charge Current (A)	100	Nominal Output Voltage (Hz)	230 single phase	Size (Width*Height*Depth mm)	516*440*184
Max. Discharge Current (A)	100	Nominal Output Frequency (Hz)	50/60	Mounting	Wall Bracket
Battery Capacity (Ah)	100~500	Max. AC Output Current to Grid (A)	21.7	IP Rating	IP65
Charge Pattern for Li-Ion battery	Self-adaption to BMS	Max. AC Current from Grid (A) [3]	40	Protective Class	I
PV String Input Data		AC Back-feed Current (A)	0	Standby Self-Consumption (W)	<13
Max. DC Input Power (W) – without battery	6500	Max. Output Fault Current (Peak / Duration)	43A, 0.2s	Topology	Battery Isolation
Max. DC Input Power (W) – with battery	7500	Output Inrush Current (Peak / Duration)	55A, 5μs	Protection	
Max. DC Input Voltage (V)	580	Output Inrush Current (Peak / Duration)	60A, 3μs	Anti-islanding Protection	Integrated (AFD)
Max DC Input Voltage for battery charging	500	Output Power Factor	~(Adjustable from 0.8 leading to 0.8 Lagging)	PV String Input Polarity Reverse Protection	Integrated
MPPT Voltage Range (V)	125~550	Output THDi (@Nominal Output)	<3%	Isolation Resistor Detection	Integrated
Start-up Voltage (V)	125	AC Overvoltage Category	III	Residual Current Monitoring Unit	Integrated
Min. Feed-in Voltage(V) [1]	150	Efficiency		Output Over-current Protection	Integrated
MPPT Voltage Range for Full Load (V)	215~500	Max. Efficiency	97.6%	Output Short Protection	Integrated
Norminal DC Input Voltage (V)	360	Max. Battery to Load Efficiency	94.0%	Output Over-Voltage Protection	Integrated
Max. Input Current (A)	11/11	Europe Efficiency	97.0%	Certification & Standards	
Max. Short Current (A)	13.8/13.8	MPPT Efficiency	99.9%	Grid Regulation	VDE-AR-N 4105; VDE 0126-1-1 EN 50549-1; G99, G100; CEI 0-21; AS/NZS4777.2; NRS 097-2-1;
PV Over-current Protection (A)	21	General Data		Safety Regulation	IEC/EN62109-1 & 2
PV Back-feed Current (A)	0	Operation Temperature Range (°C)	-25~60	EMC	EN61000-6-1, EN61000-6-2, EN61000-6-3, EN61000-6-4, EN61000-4-16, EN61000-4-18, EN61000-4-29
No. of MPP Tracker	2	Storage Temperature Range (°C)	-30~65		
String No. per MPP Tracker	1	Relative Humidity	0~95%		
DC Overvoltage Category	II	Moisture Location Category	4K4H		
AC Output Data (Back-Up)		External Environment Pollute Degree	Grade 1,2,3		
Max. Output Apparent Power (VA)	4600	Environment Category	Outdoor & Indoor		
Peak Output Apparent Power (VA) [2]	6900(3S)	Operation Altitude (m)	≤ 4000		
Max. Output Current (A)	20	Cooling system	Nature Convection		
Nominal Output Voltage (V)	230 (+/-2%) single phase	Noise (dB)	<25		
Nominal Output Frequency (Hz)	50/60 (+/-0.2%)	User Interface	LED, APP		
Back-Up Over Current Protection (A)	30A	Communication With BMS	CAN		
Output Inrush Current (Peak / Duration)	55A, 2μs				
Automatic Switch Time (ms)	10				

[3] 40A to inverter and backup, maximum 21.5A to inverter.

[1] If there is no battery connected, inverter starts feeding into grid only if PV voltage > 200V.

[2] On condition of battery and PV power being enough.

RESU LV - Technical specifications

LG Home Battery RESU

Electrical Characteristics		RESU6.5	RESU10	RESU13
Total Energy Capacity		6.5 kWh	9.8 kWh	13 kWh
Usable Energy Capacity1)		5.9 kWh	8.8 kWh	12.4 kWh
Warranty 10 years or throughput		20MWh	30MWh	39MWh
Voltage Range		42.0 to 58.8 V DC	42.0 to 58.8 V DC	42.0 to 58.8 V DC
Nominal Voltage		51.8 V DC	51.8 V DC	51.8 V DC
Max. Charge/Discharge Current		100A	119A	119A
Peak Current2)		109.5A for 3 sec.	166.7A for 3 sec.	166.7A for 3 sec.
Max. Charge/Discharge Power3)		4.2kW	5.0kW	5.0kW
Peak Power2)		4.6kW for 3 sec.	7.0kW for 3 sec.	7.0kW for 3 sec. 11.0kW for 3 sec (for backup mode)
Battery Pack Round-Trip Efficiency		>95% (under specific condition)	>95% (under specific condition)	>95% (under specific condition)
Communication Interface		CAN 2.0B	CAN 2.0B	CAN 2.0B
DC Disconnect		Circuit Breaker, Contactor, Fuse	Circuit Breaker, Contactor, Fuse	Circuit Breaker, Contactor, Fuse
Operating Conditions				
Installation Location		Indoor / Outdoor (Stand / Wall-Mounted)		
Operating Temperature		-10 to 50°C		
Operating Temperature (Recommended)		15 to 30°C		
Storage Temperature		-30 to 60°C : ~7 days -20 to 45°C : ~ 6 months		
Humidity		5% to 95%		
Cooling Strategy		Natural Convection		

※ Test Conditions - Temperature 25°C, at the beginning of life

※ Total Energy is measured under specific condition from LGES(0.3CCCV/0.3CC)

1) Value for Battery Cell Only (Depth of Discharge 95%). Actual usable energy at the AC output may vary by condition, such as the battery converter, inverter efficiency and temperature.

2) LGES recommends 3.3kW for maximum battery lifetime

3) Peak Current excludes repeated short duration (less than 10 sec. of current pattern).

Life changes at times, but LG Energy Solution RESU will stand by you and your family

Be Prepared with LG RESU



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www.lghomebattery.com.au

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